

ABOITIZ POWER CORPORATION

Third Quarter /YTD September 2010 Financial & Operating Results

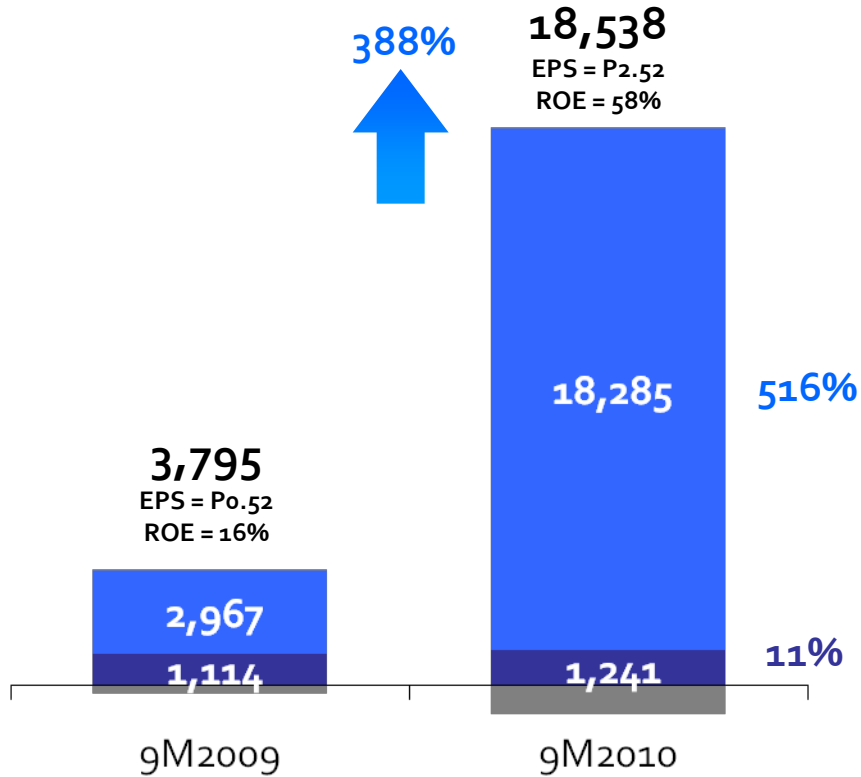
5 November 2010



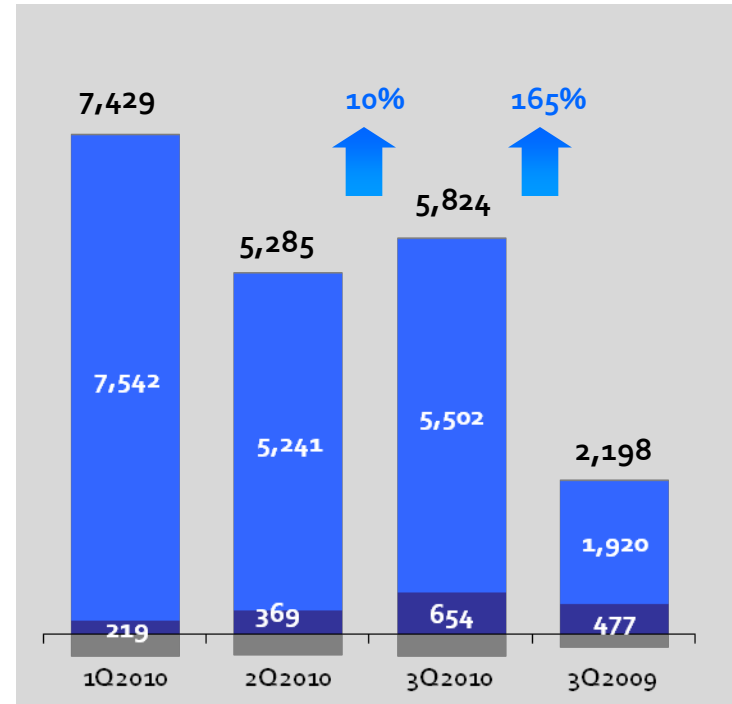
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NET INCOME (in million pesos)



QUARTERLY BREAKDOWN



Distribution
 Generation
 AP Parent

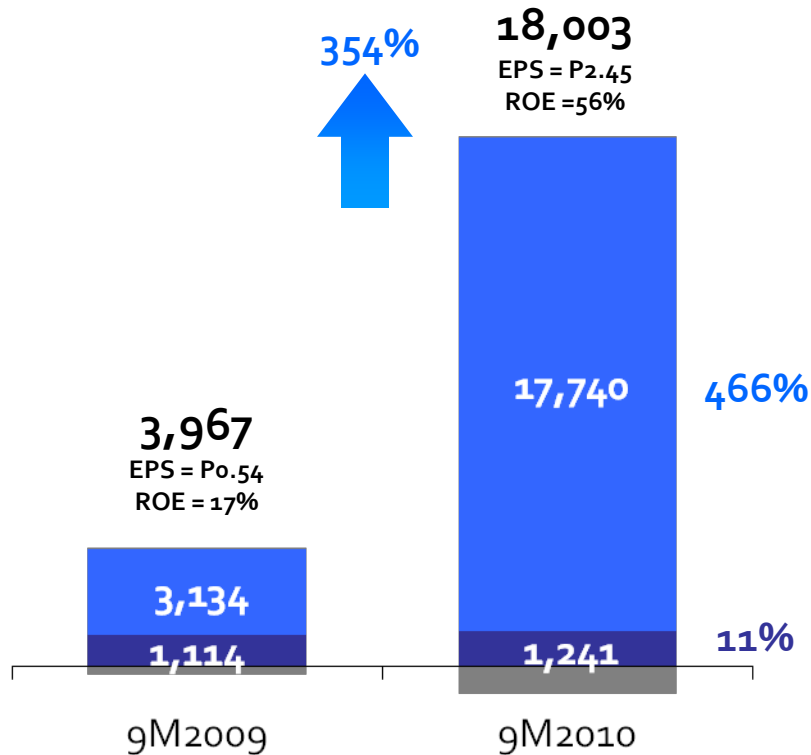
CORE NET INCOME (in million pesos)

Non-Recurring Items

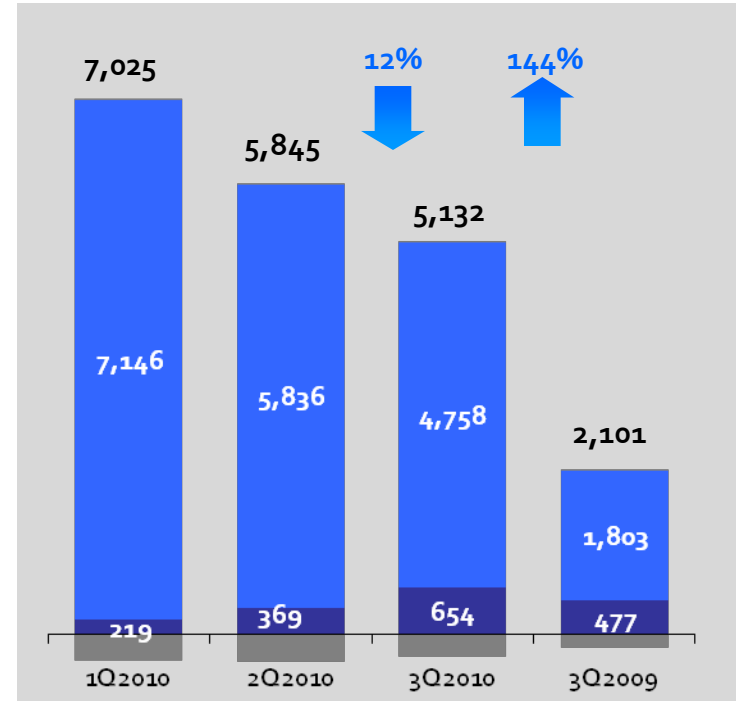
	9M2009	9M2010
FX gains - Parent	(5)	(9)
FX loss - Generation	19	943
APRI Acqui-related costs	(186)	-
STEAG refinancing cost	-	(398)
	<u>(171)</u>	<u>536</u>

Non-Recurring Items

	1Q2010	2Q2010	3Q2010	3Q2009
FX gains - Parent	7	35	(51)	(21)
FX gains - Generation	397	(595)	1,141	117
APRI Acqui-related costs	-	-	-	-
STEAG refinancing cost	-	-	(398)	-
	<u>404</u>	<u>(560)</u>	<u>692</u>	<u>97</u>



QUARTERLY BREAKDOWN



■ Distribution ■ Generation ■ AP Parent

CORE NET INCOME, Ex Pagbilao Effect (in million pesos)

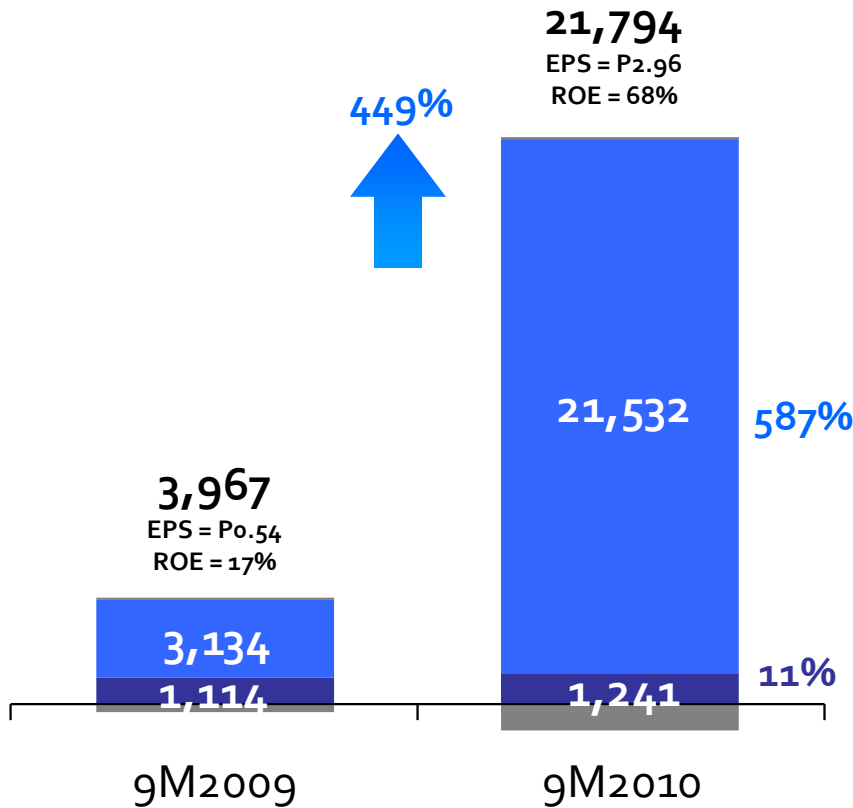


Pagbilao Finance Lease Effect

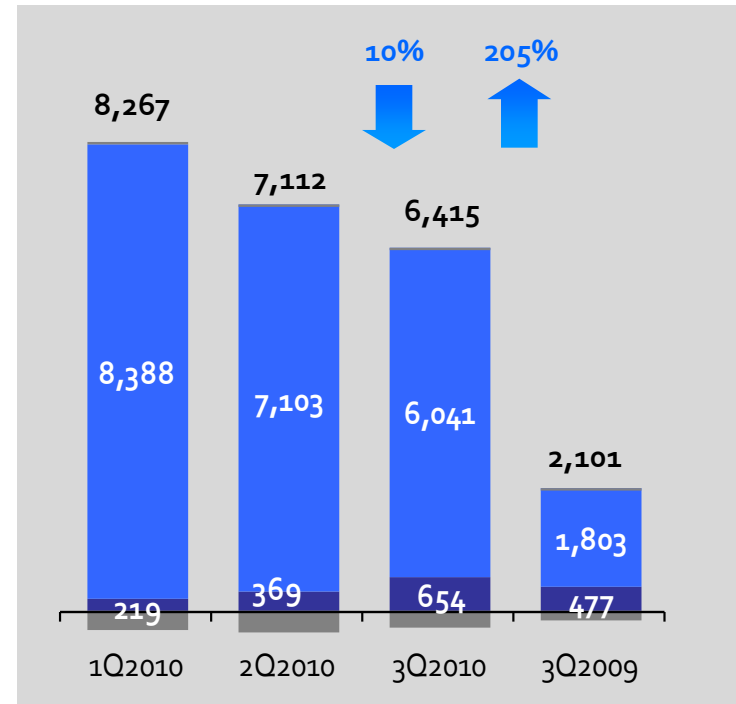
	9M2010
Accreted Interest Expense	3,815
Depreciation	821
PSALM Monthly Payments	<u>(844)</u>
	3,791

Pagbilao Finance Lease Effect

	1Q2010	2Q2010	3Q2010
Accreted Interest Expense	1,250	1,274	1,291
Depreciation	274	274	274
PSALM Monthly Payments	<u>(282)</u>	<u>(281)</u>	<u>(281)</u>
	1,242	1,266	1,283

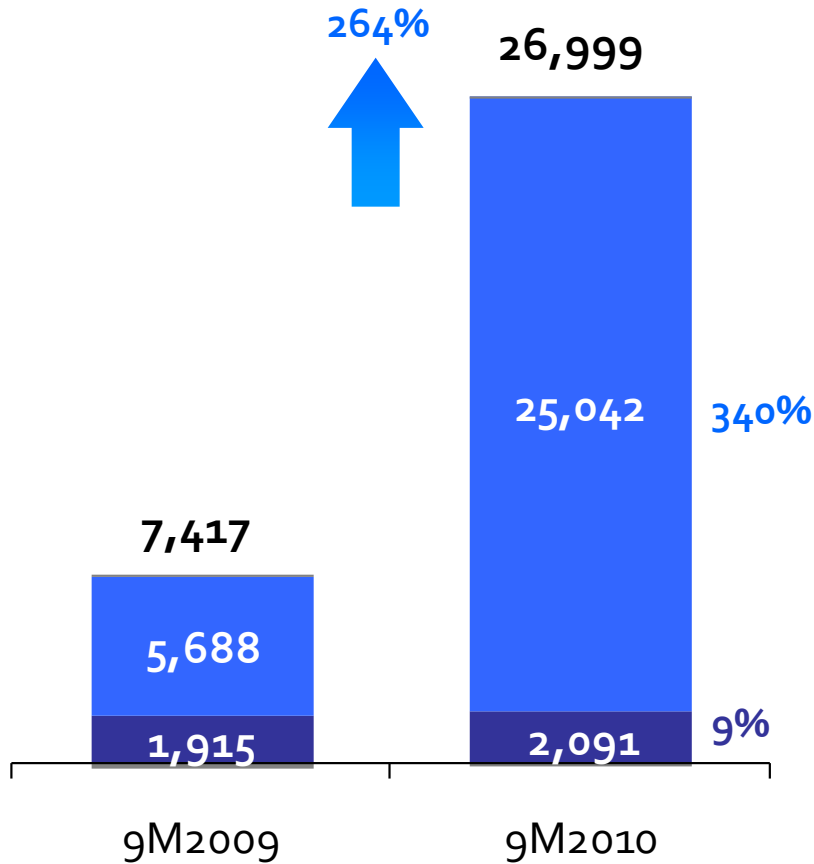


QUARTERLY BREAKDOWN

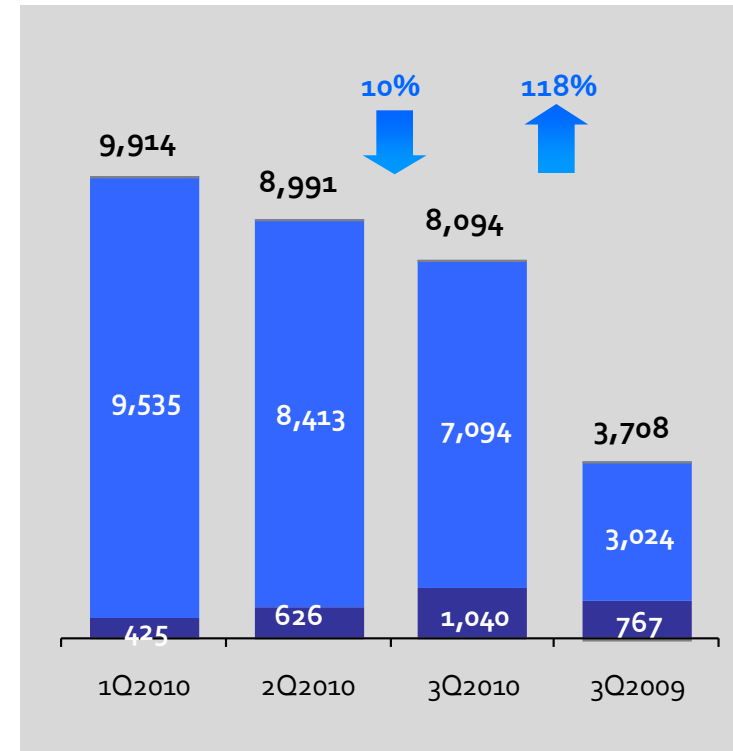


■ Distribution
 ■ Generation
 ■ AP Parent

PROFORMA EBITDA (in million pesos)



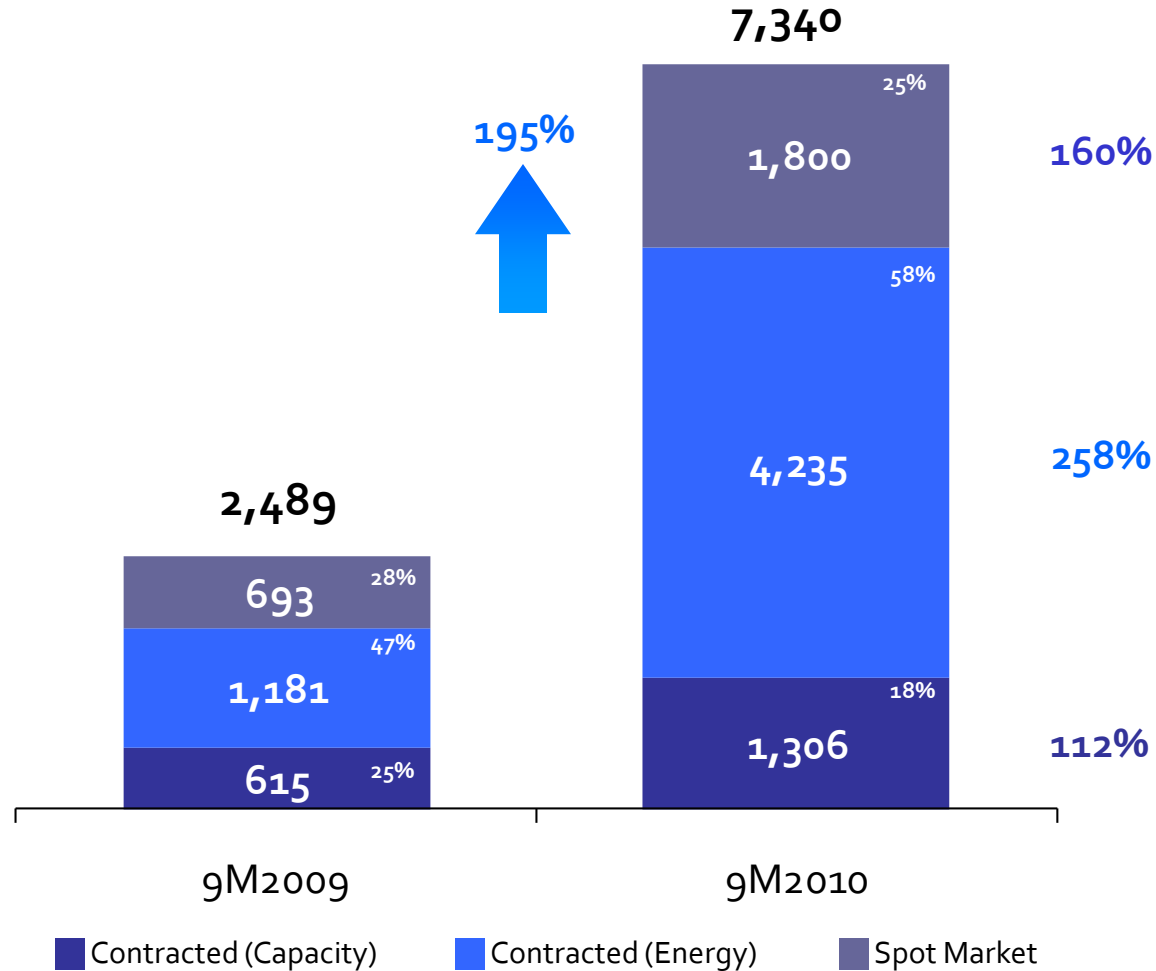
QUARTERLY BREAKDOWN



Distribution
 Generation
 AP Parent

OPERATING HIGHLIGHTS - GENERATION

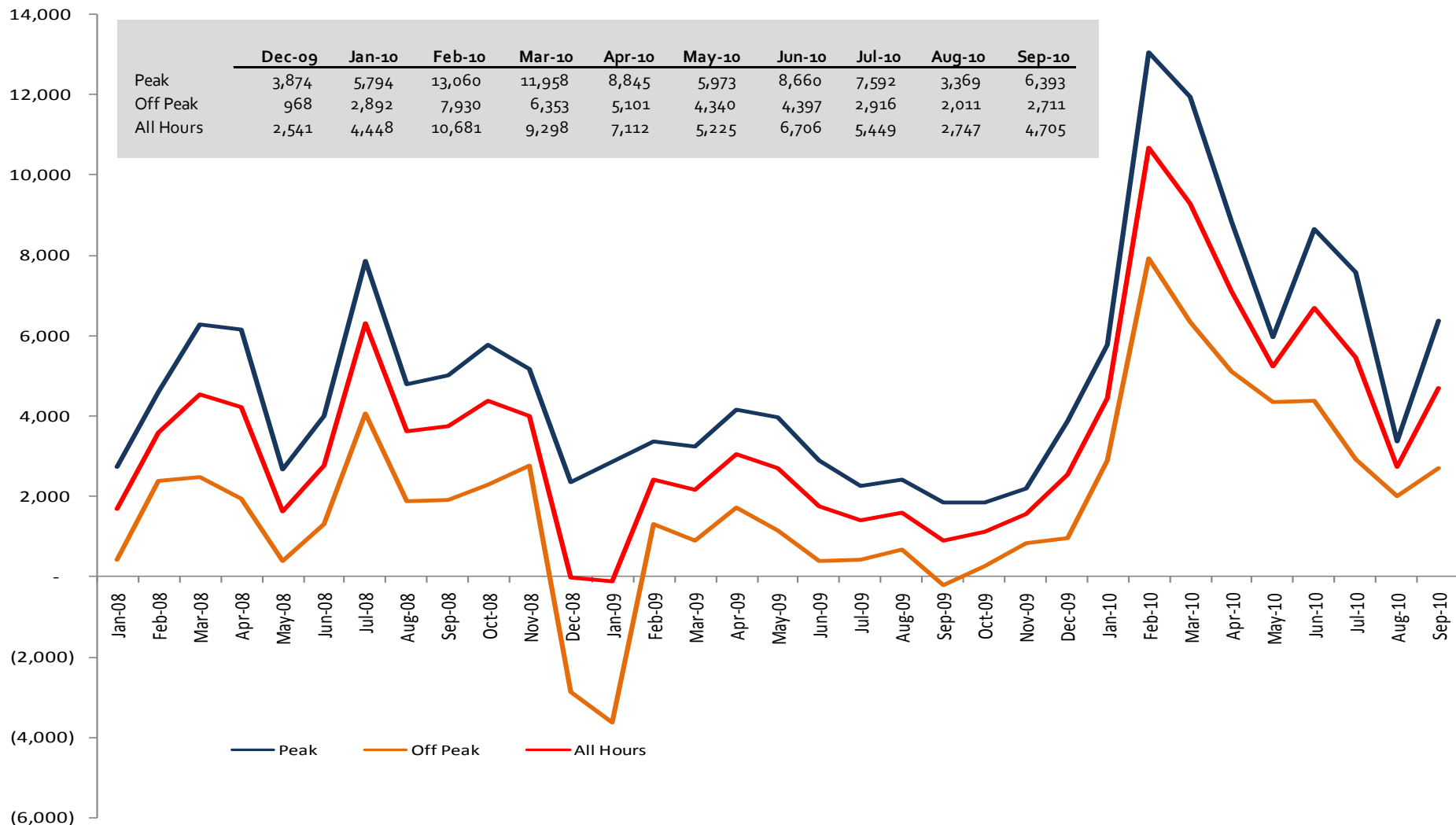
ENERGY SALES BREAKDOWN (GWh)



OPERATING HIGHLIGHTS – 9M2010 WESM HIGHLIGHTS



WESM PRICES (P/MWh)



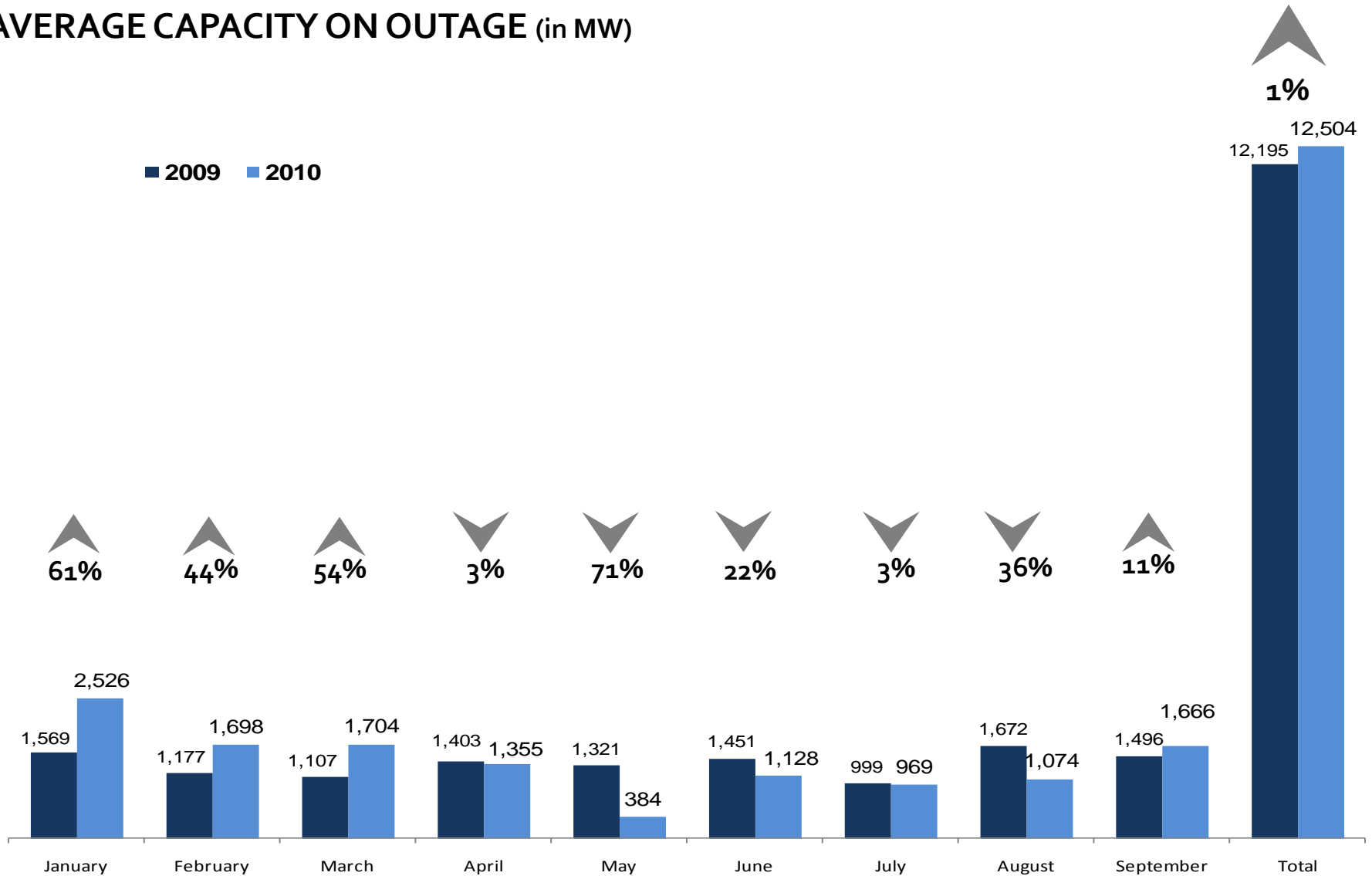
Note: Calculated based on raw data downloaded from the WESM website as of September 2010. July 26 – October 25, 2008 prices are reflective of NPC TOU rates.

Source: WESM, SNAP

OPERATING HIGHLIGHTS – 9M2010 WESM HIGHLIGHTS



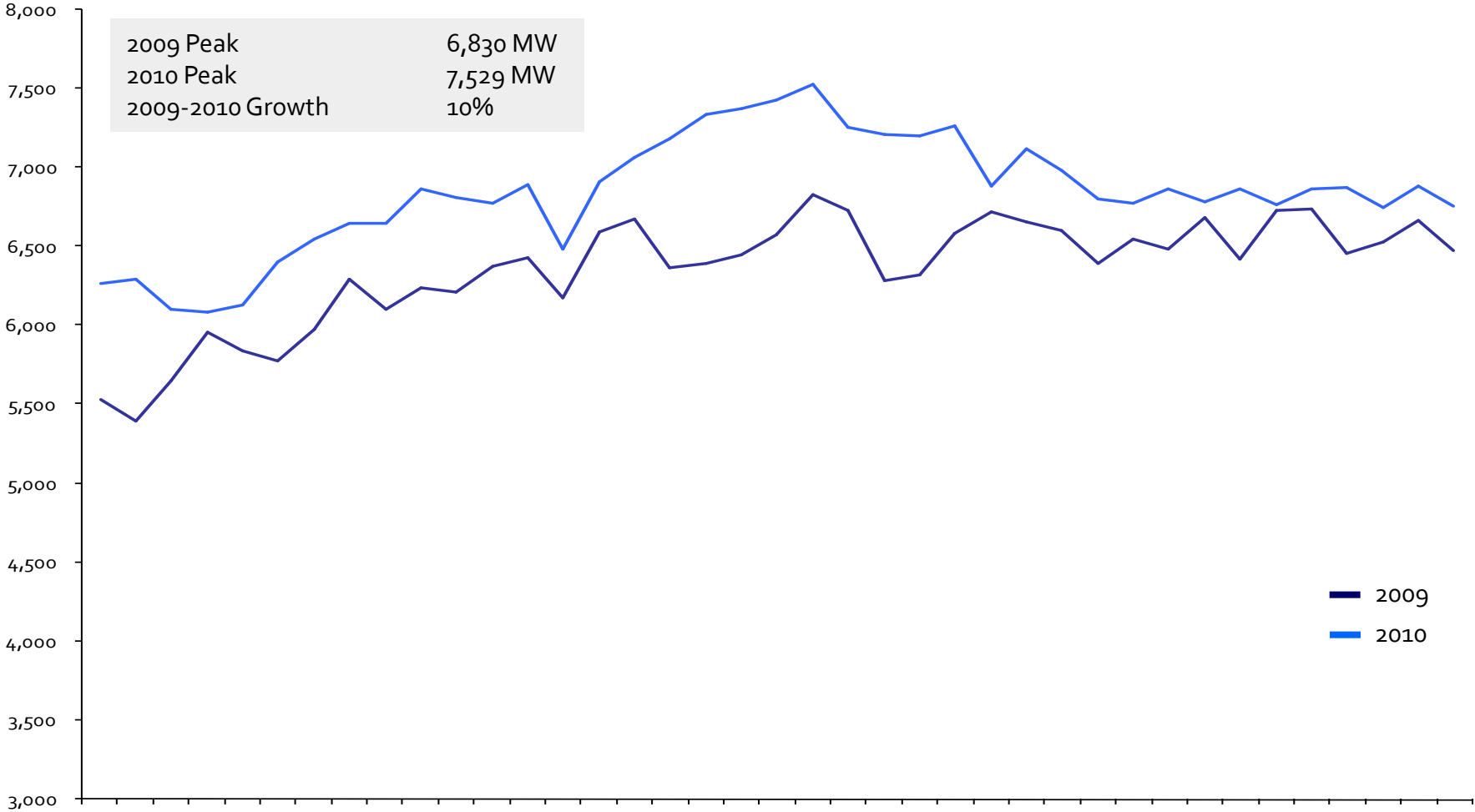
AVERAGE CAPACITY ON OUTAGE (in MW)



Source: WESM, SNAP

WEEKLY SYSTEM PEAK DEMAND (in MW)

For the Period January 1 – September 30

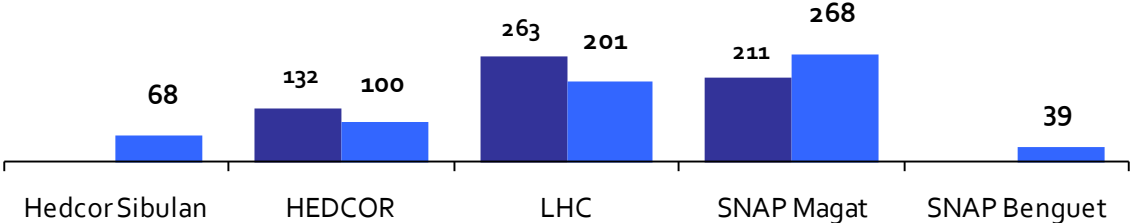


Source: WESM

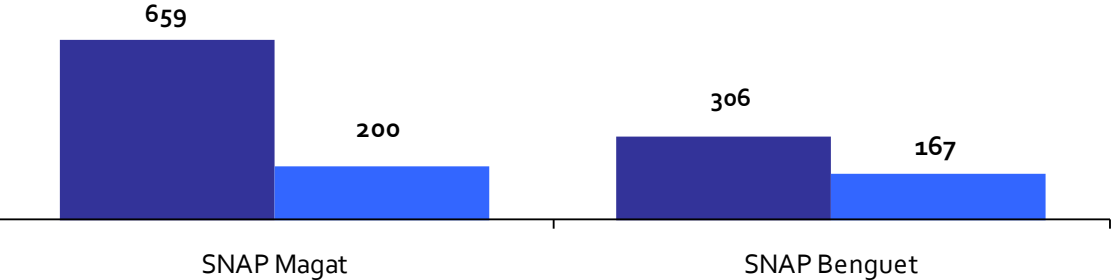
OPERATING HIGHLIGHTS - HYDRO



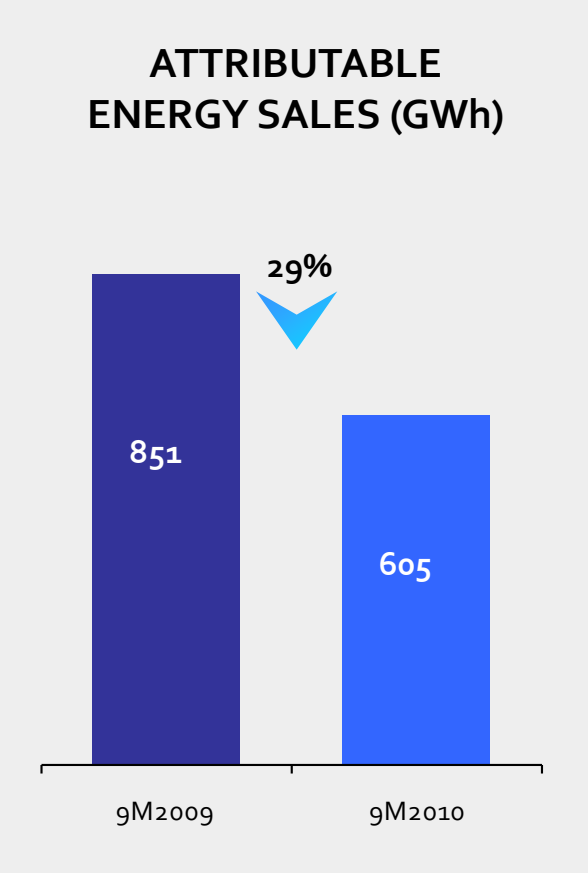
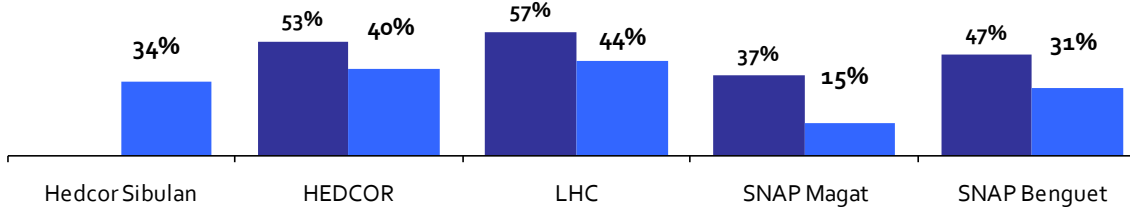
CONTRACTED ENERGY (GWh), at 100%



SPOT MARKET (GWh), at 100%



NET CAPACITY FACTOR

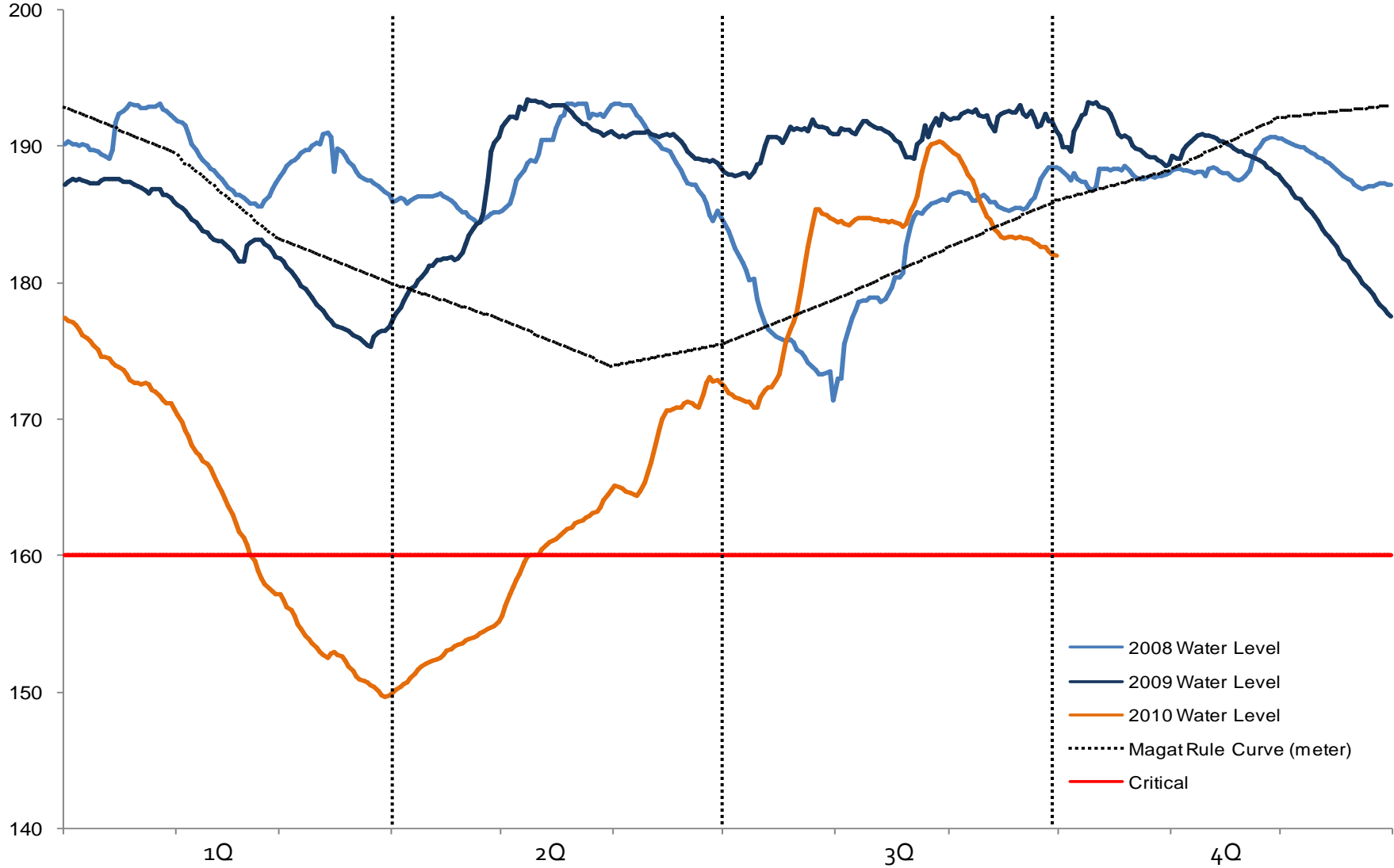


■ gM2009
■ gM2010

OPERATING HIGHLIGHTS - HYDRO



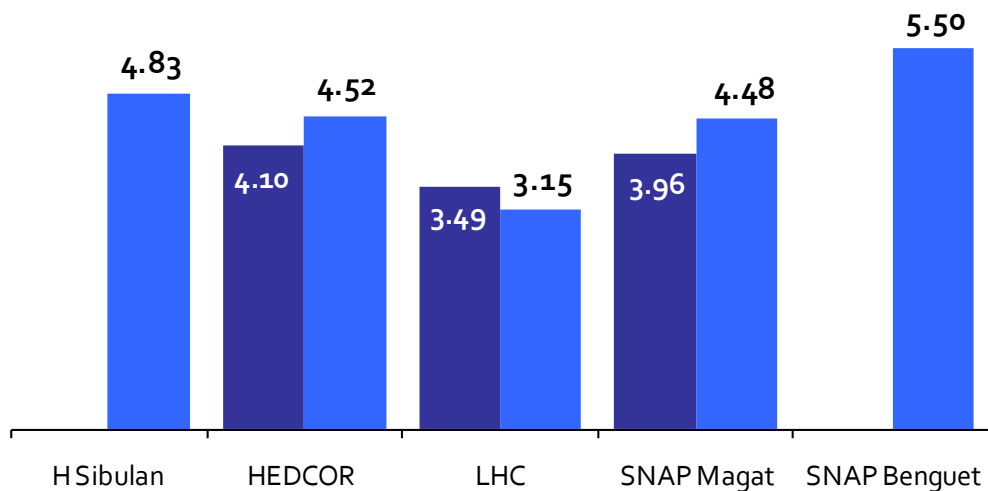
MAGAT'S WATER LEVEL VS. RULE CURVE, Jan-Sept 2010 (in MASL)



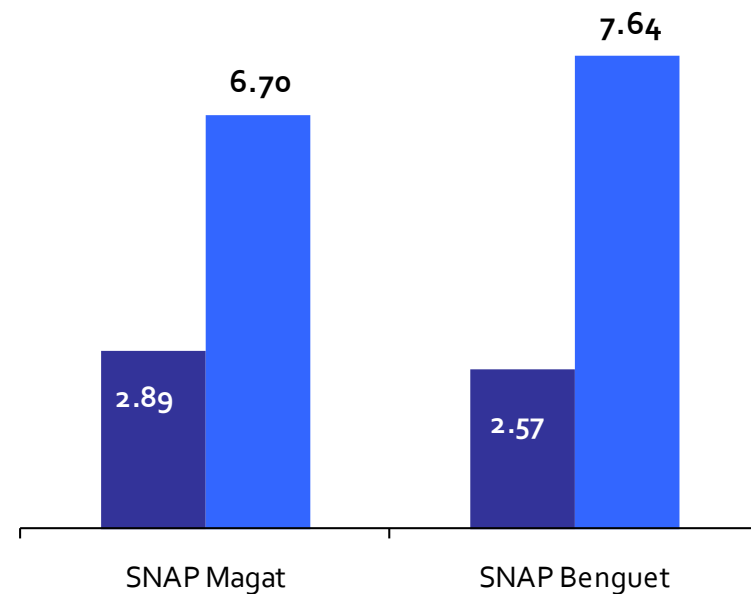
Source: SNAP

AVERAGE SELLING PRICE (in P/kWh)

CONTRACTED ENERGY

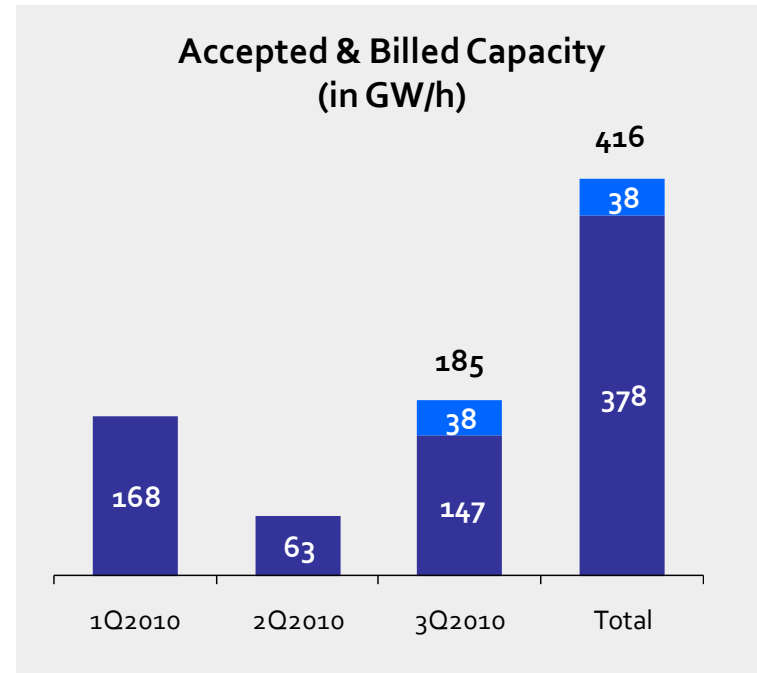
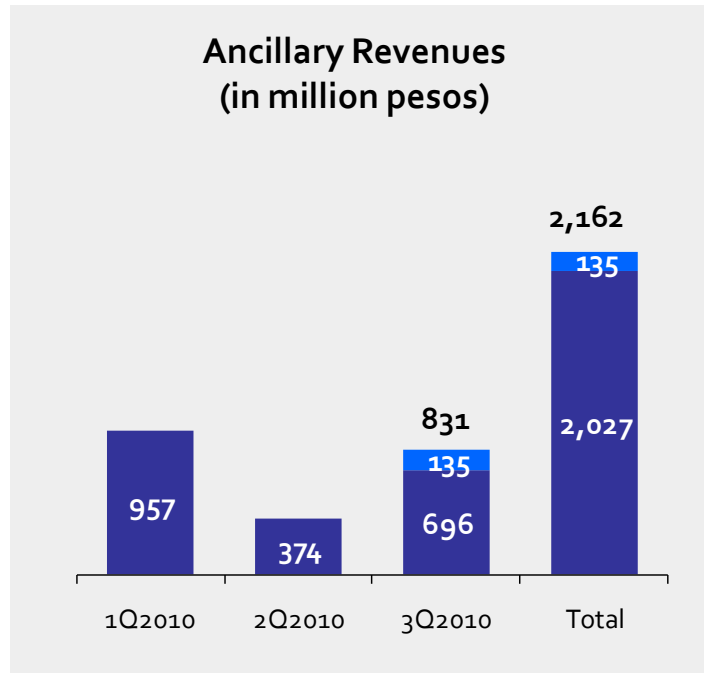


SPOT MARKET



■ gM2009
■ gM2010

SNAP MAGAT & SNAP BENGUET ANCILLARY SERVICES

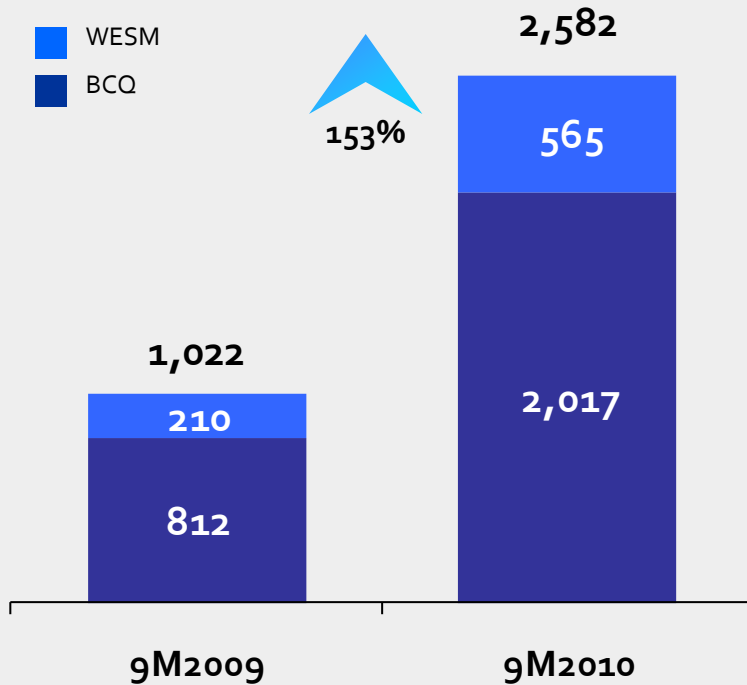


■ SNAP Magat
■ SNAP Benguet

AP RENEWABLES (Tiwi-Makban)

Energy Sales (in GWh)

■ WESM
■ BCQ



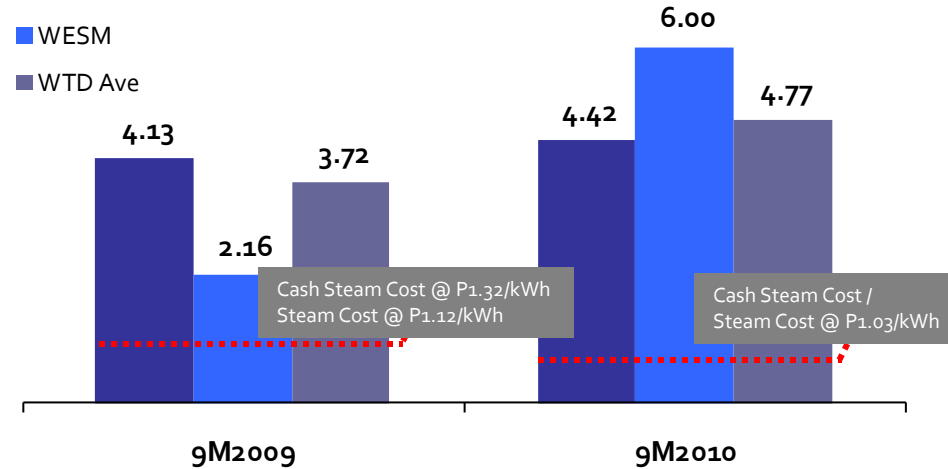
Net
Capacity
Factor

76%

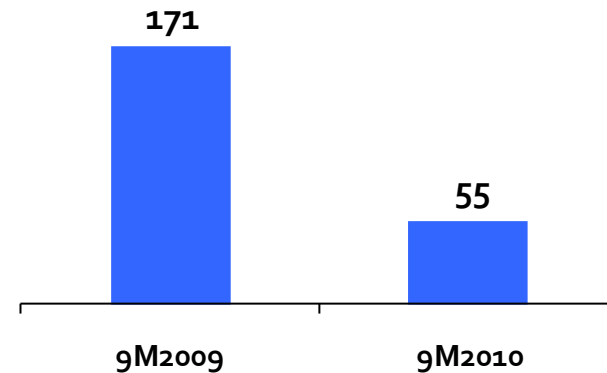
84%

Average Selling Prices (P/kWh)

■ BCQ
■ WESM
■ WTD Ave



Steam Vented (GWh)

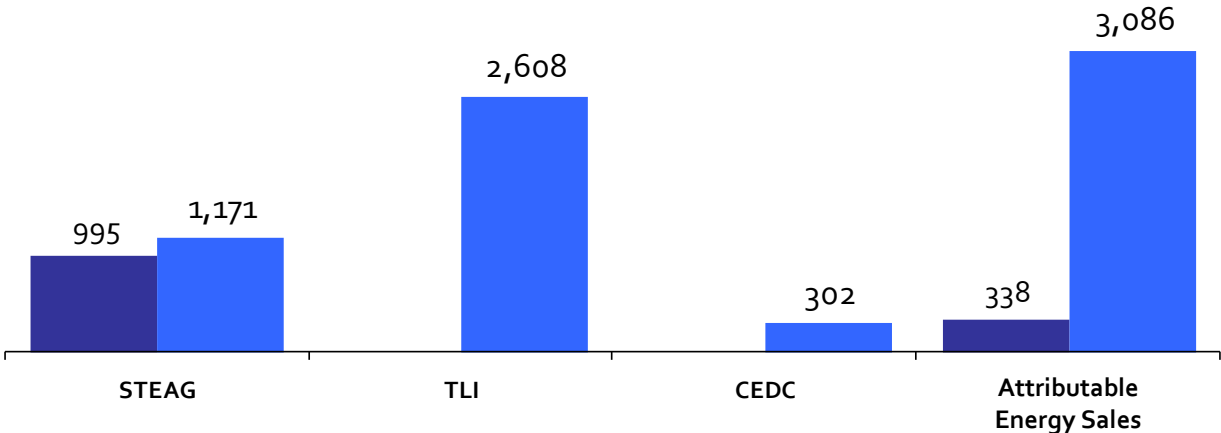


OPERATING HIGHLIGHTS – COAL

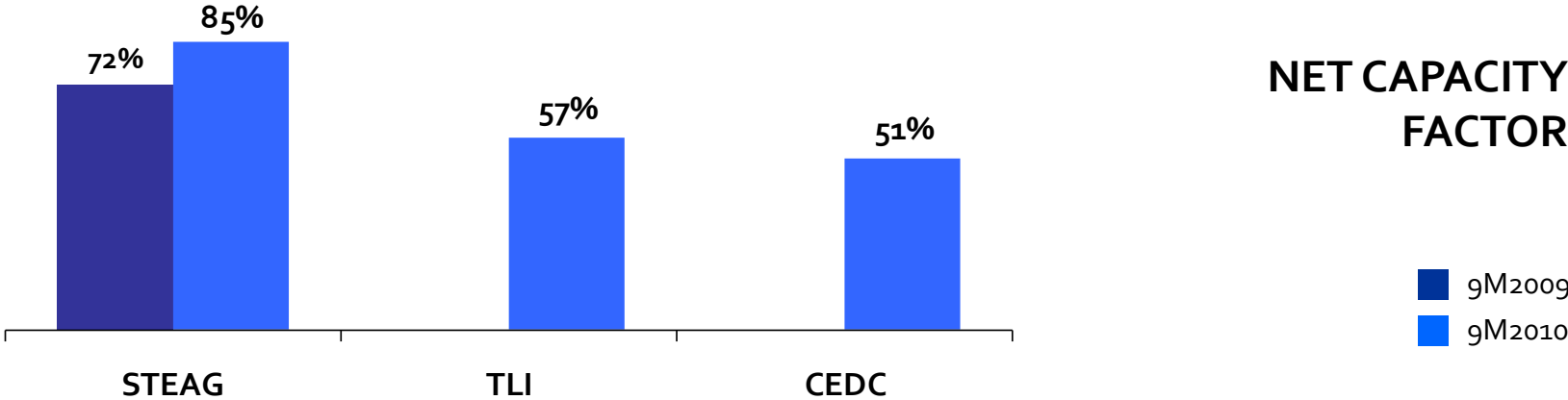


812%

ENERGY SALES (GWh)

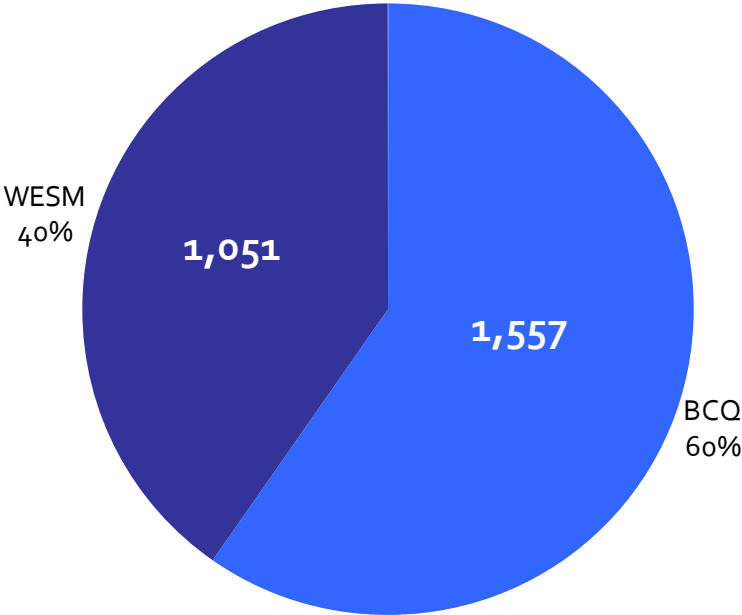


NET CAPACITY FACTOR

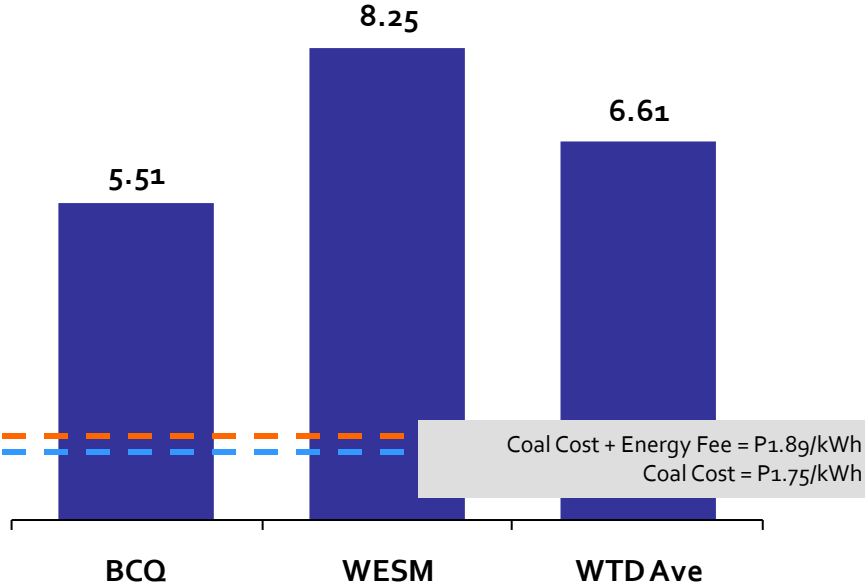


THERMA LUZON (Pagbilao)

9M2010 Energy Sales
Total = 2,608 GWh



Average Selling Price
P/kWh

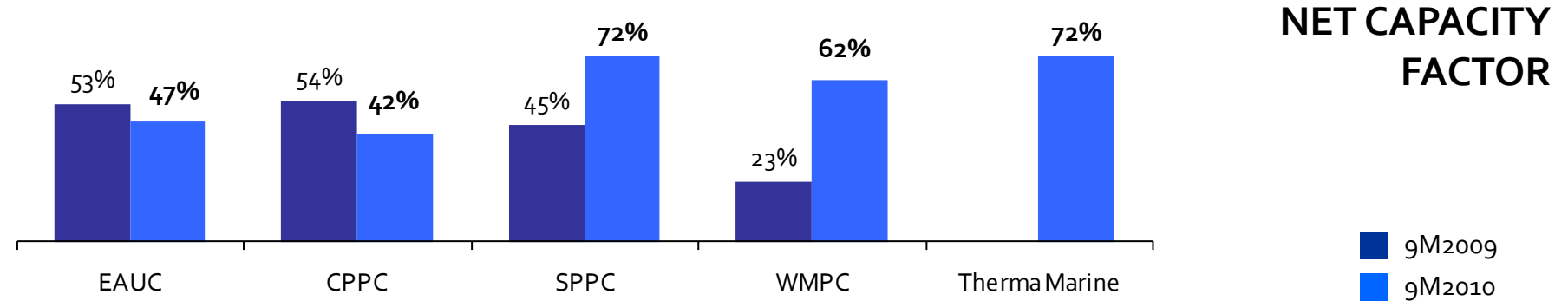
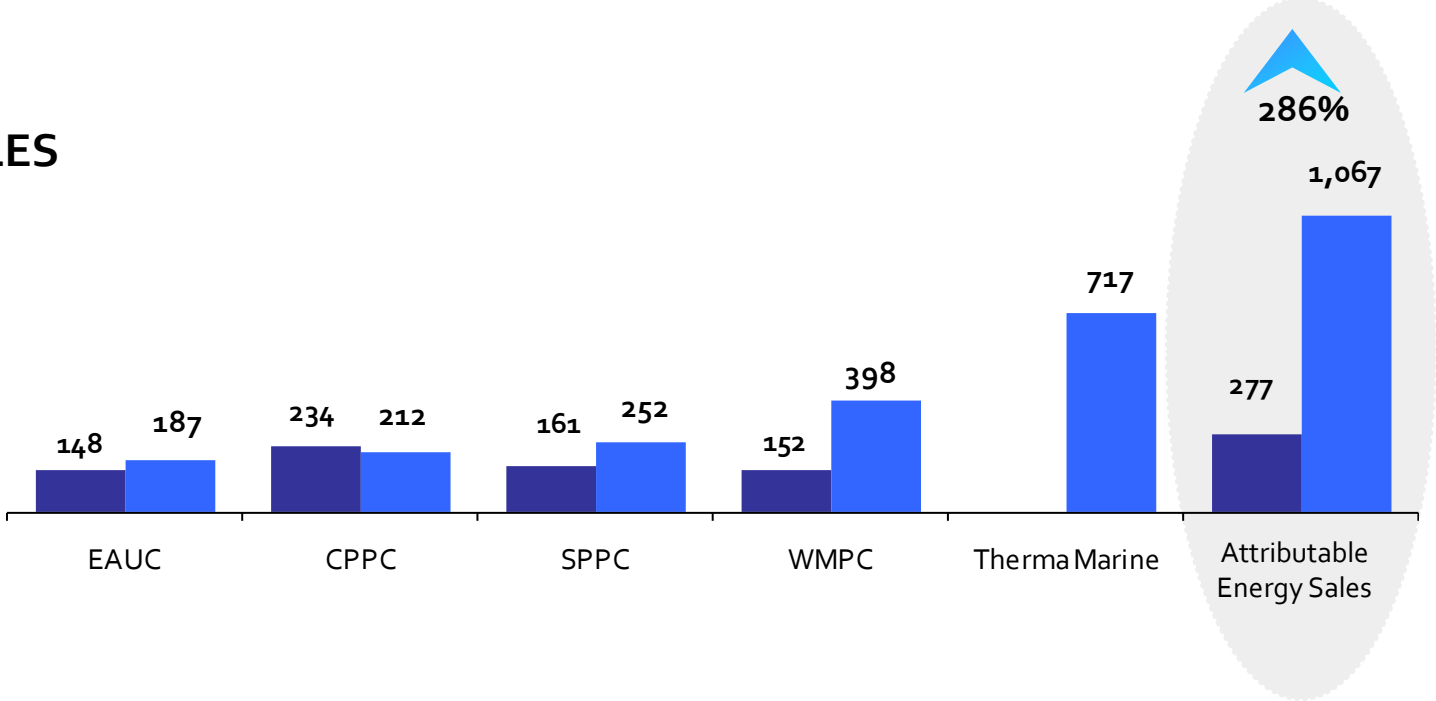


OPERATING HIGHLIGHTS – OIL



AboitizPower

ENERGY SALES (GWh)

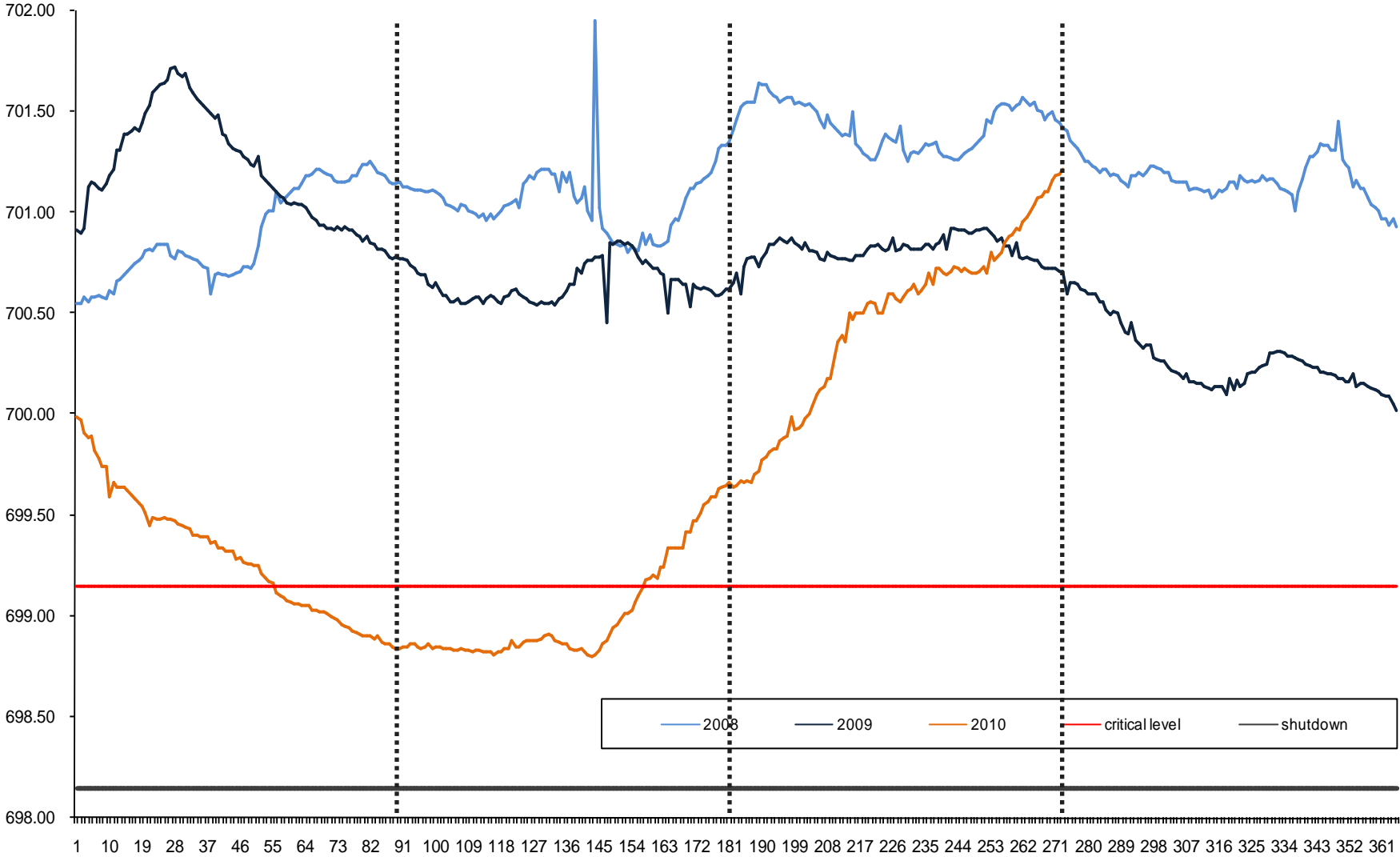


■ 9M2009
■ 9M2010

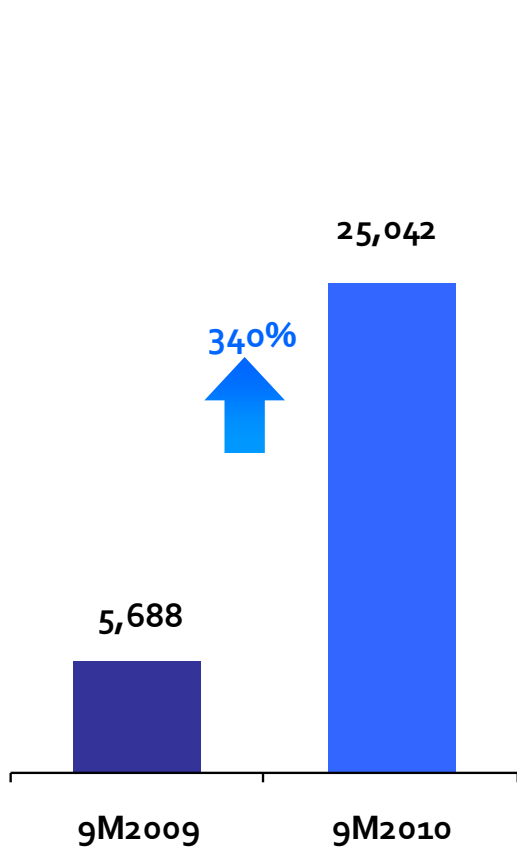
OPERATING HIGHLIGHTS – OIL



LAKE LANAOWATER LEVEL (in MASL)

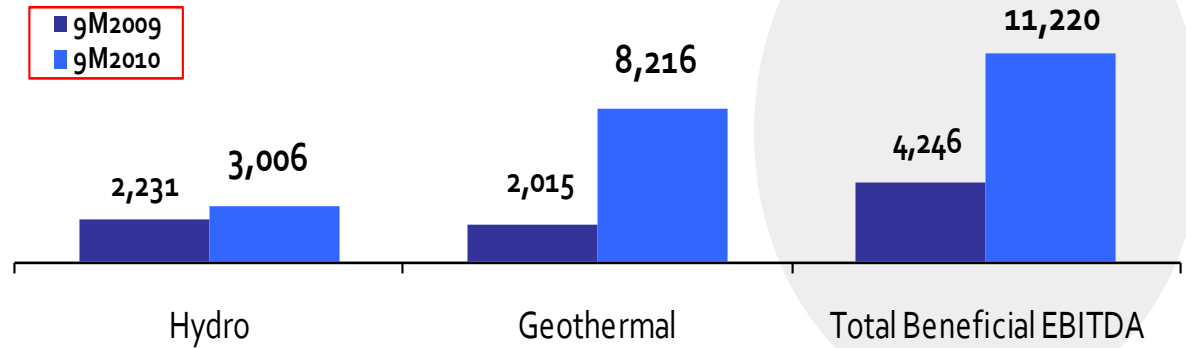


PF BENEFICIAL EBITDA

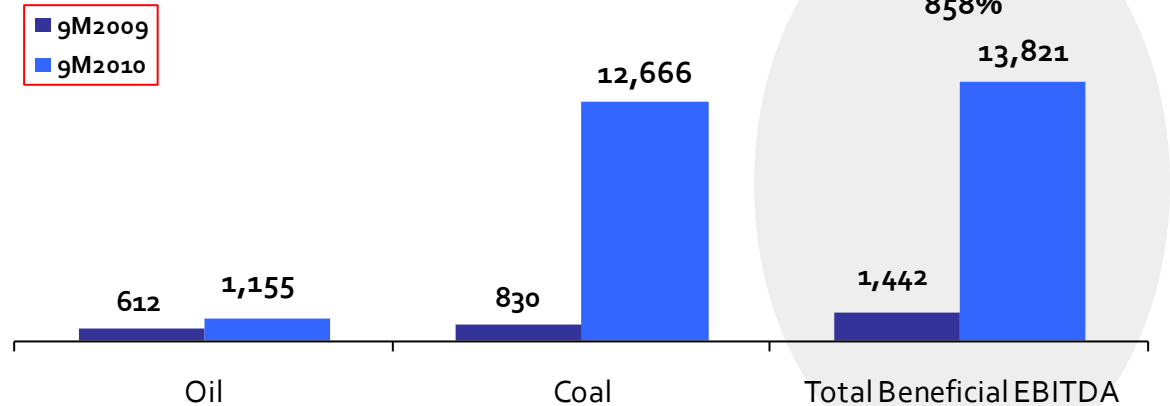


Amounts in Million Pesos

RENEWABLE PLANTS

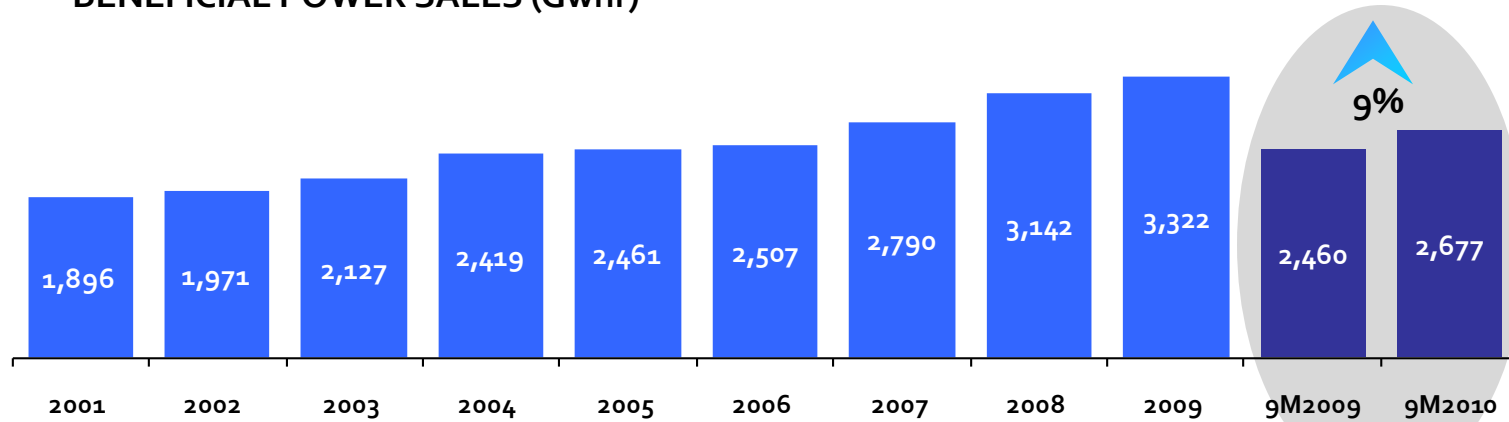


THERMAL PLANTS

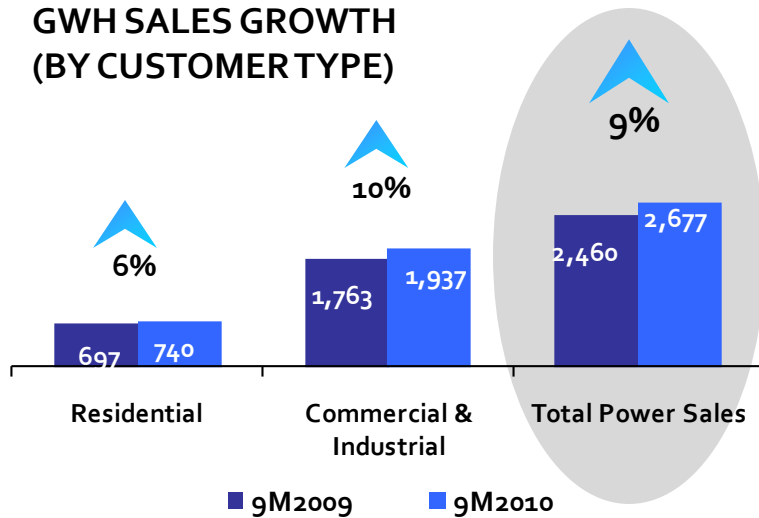


OPERATING HIGHLIGHTS – DISTRIBUTION

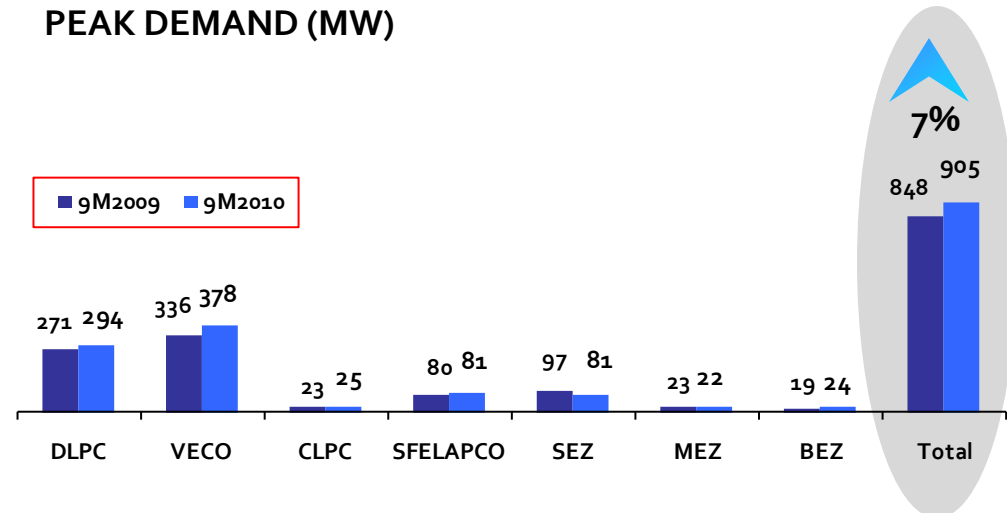
BENEFICIAL POWER SALES (Gwhr)



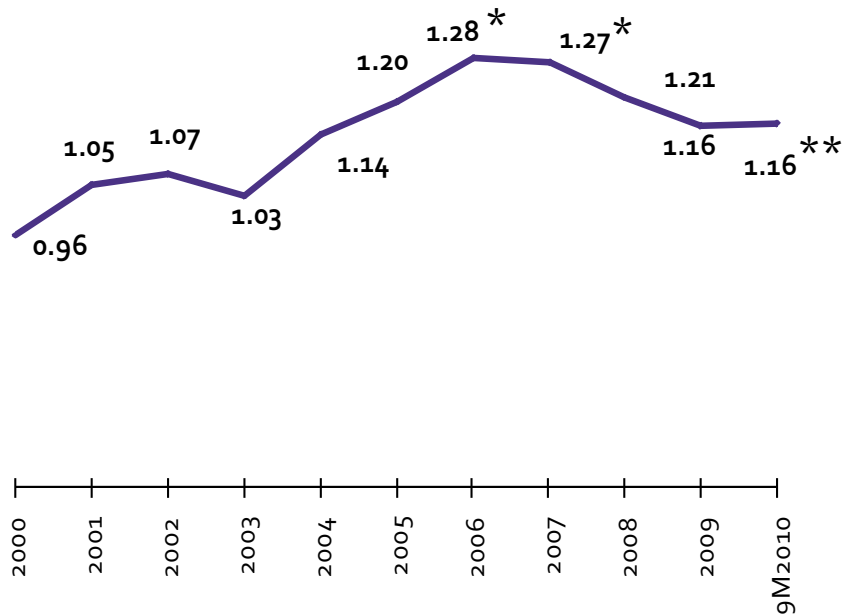
BENEFICIAL GWH SALES GROWTH (BY CUSTOMER TYPE)



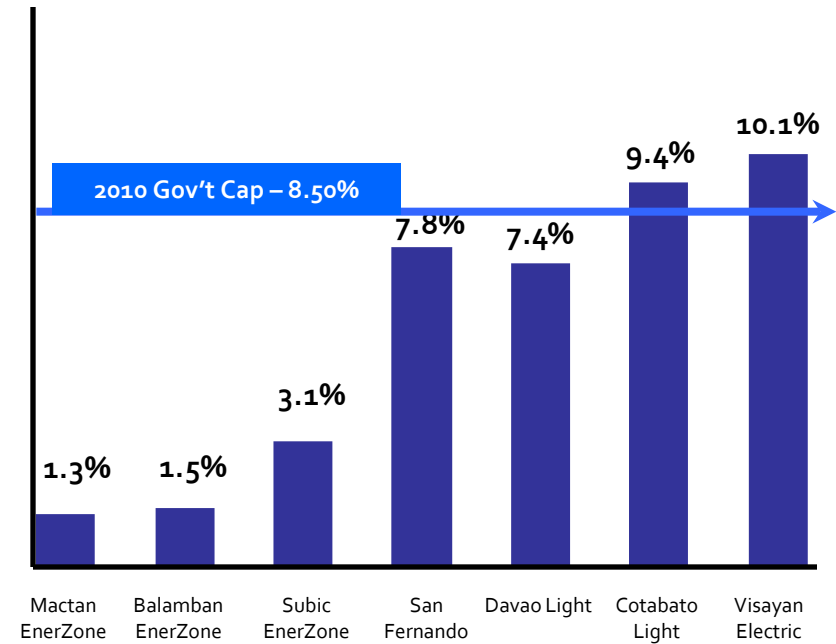
PEAK DEMAND (MW)



GROSS MARGIN / KWH SALE



9M2010 SYSTEMS LOSS

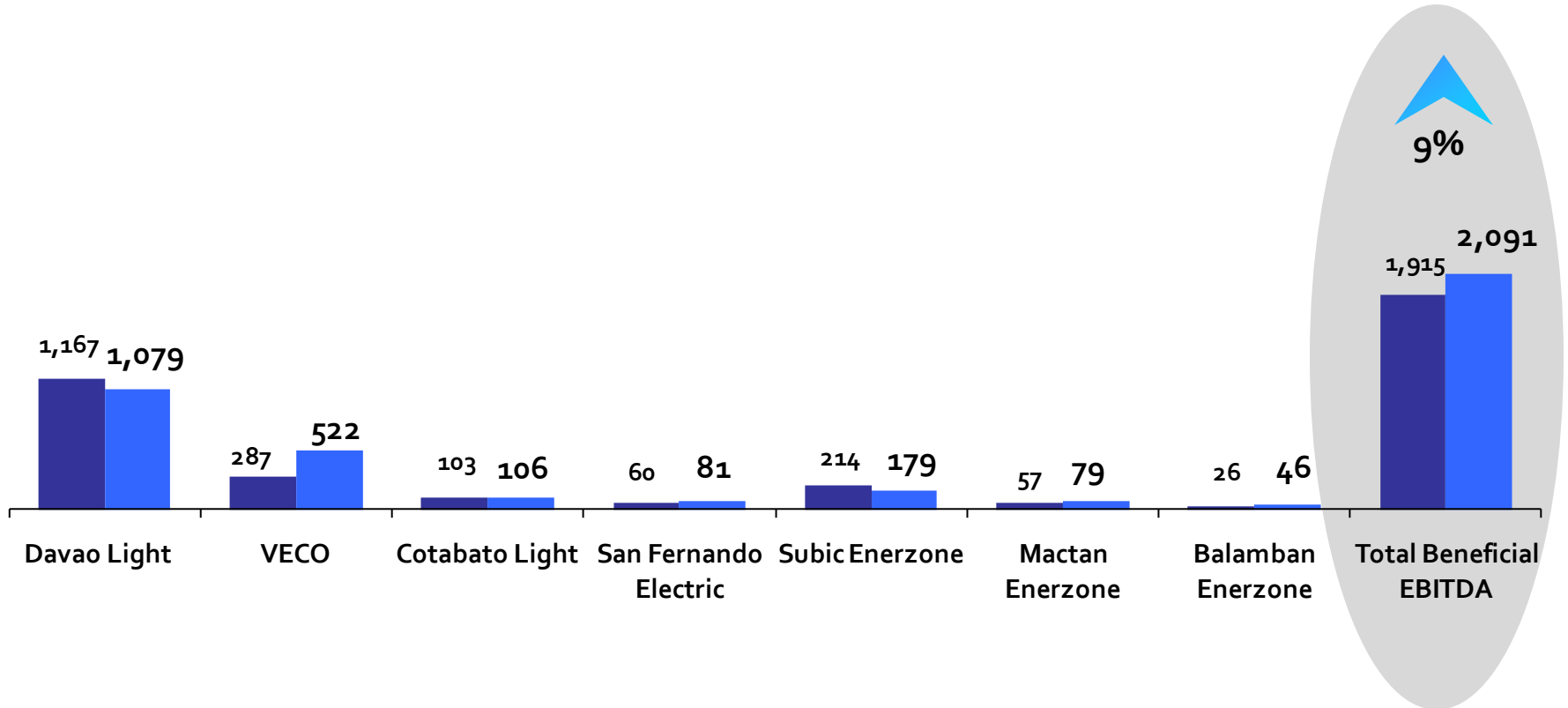


* Adjusted for timing of transmission charge recovery



** 12 month average

OPERATING HIGHLIGHTS – DISTRIBUTION

PF BENEFICIAL EBITDA



Amounts in
Million Pesos

9M2009 
9M2010 

FINANCIAL CONDITION

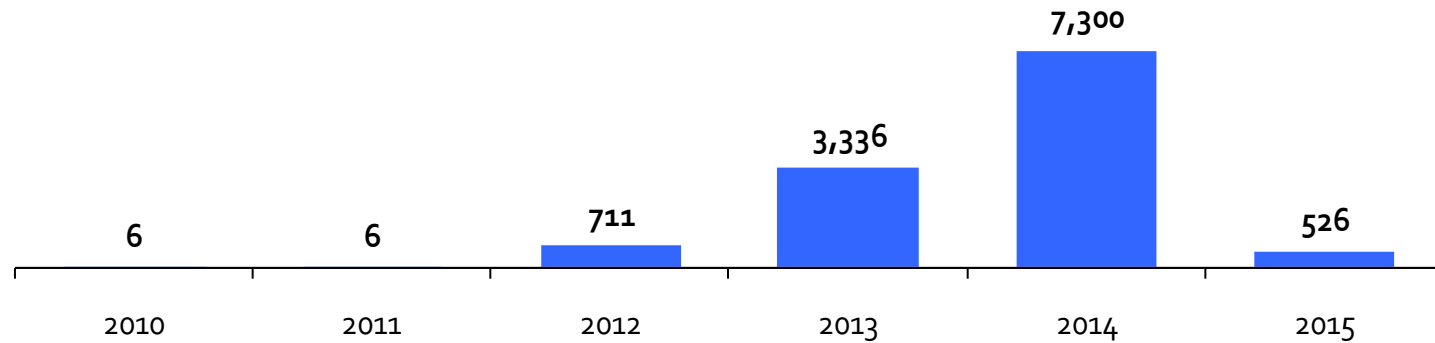
BALANCE SHEET (In million Pesos)	PARENT		CONSOLIDATED	
	YE2009	9M2010	YE2009	9M2010
Cash and Equivalents	75	3,528	3,815	10,293
Investments and Advances	42,786	33,713	24,800	27,753
Total Assets	43,195	37,599	111,341	126,088
Total Interest Bearing Debt	16,565	11,782	67,755	64,325
Total Liabilities	17,824	14,254	76,294	74,812
Net Debt	16,490	7,571	63,940	54,032
Total Equity	25,371	23,346	35,047	51,276
Current Ratio	3.89	7.30	0.68	1.44
Net Debt to Equity	0.65	0.32	1.82	1.05

DEBT PROFILE – AP PARENT



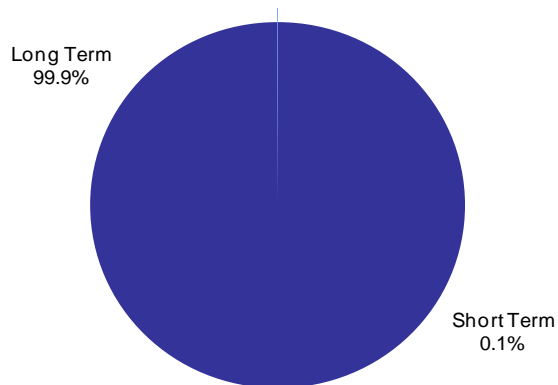
Maturity Profile - PhPM

(As of September 2010)



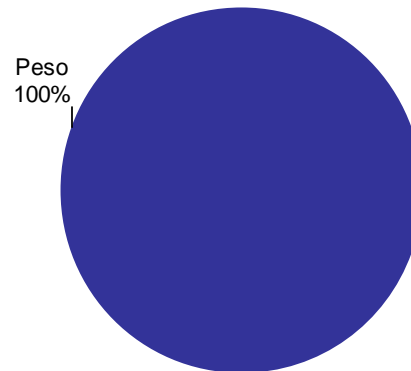
Breakdown by Tenor

(As of Sept 2010)



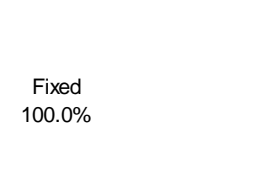
Breakdown by Currency

(As of Sept 2010)



Breakdown by Interest Rate

(As of Sept 2010)



246 MW CEBU COAL

- Broke ground in January 2008.
Completion dates as follows:
 - Unit 1 in March 2010
 - Unit 2 in May 2010
 - Unit 3 in December 2010
- Contracted capacity at 184 MW
 - 105 MW with VECO
 - 79 MW with various parties, for ERC approval
- Estimated capex as of end-September 2010 at P16.3 billion



AMBUKLAO-BINGA REHABILITATION

- Total combined project cost of \$280 million
 - \$189 million for 75 MW Ambuklao + \$10 million for new headrace tunnel
 - \$81 million for 100 MW Binga
- Target completion dates for Ambuklao
 - All three units by 4Q2011
 - To increase capacity to 105 MW
- Target completion dates for Binga
 - Unit 1: 2011
 - Unit 2: 2012
 - Unit 3: 2013
 - Unit 4: 2014
 - To increase capacity to 120 MW
- Capex spent as of end-September 2010 at \$205 million



BROWN/GREENFIELD

LUZON GRID

- Binga Hydro 20 MW
- Magat Hydro 90 MW
- Subic Coal 300 MW
- Pagbilao Coal 350 MW

MINDANAO GRID

- Tamugan Hydro 15 MW
- Upper/Downstream Sibulan 15 MW
- Mindanao Coal Expansion
 - Davao 150 MW
 - STEAG 150 MW (MOU signed)

PRIVATIZATION

IPP Administrator (IPPA) Contracts

- Unified Leyte Geothermal plants (EDC) 550 MW, Visayas Grid

Earliest by July 2011

- IPPA: Caliraya-Botokan-Kalayaan (J Power) 728 MW, Luzon Grid
- Asset sale: Agus Hydro 727 MW & Pulangi Hydro 255 MW, Mindanao Grid
 - Restricted capacity per EPIRA

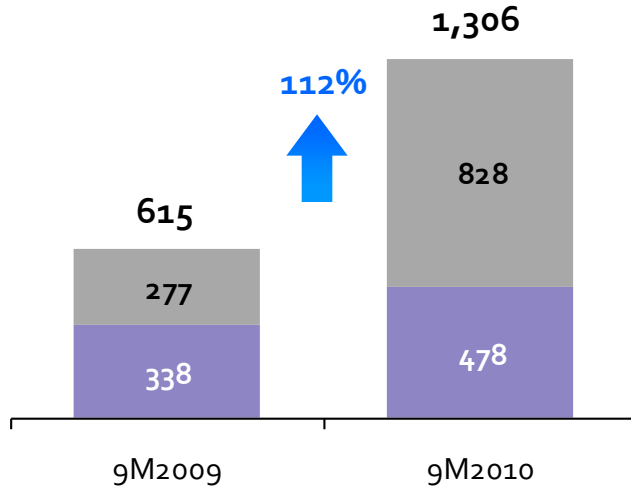
Annex A: EARNINGS BREAKDOWN



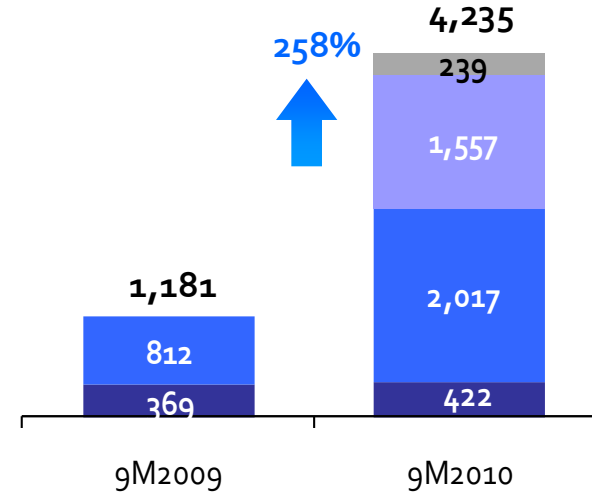
(in million pesos)	YEAR - TO - DATE		FOR THE QUARTER	
	ACTUAL 2010	ACTUAL 2009	ACTUAL 2010	ACTUAL 2009
Parent & Others	(988)	(286)	(332)	(199)
Power Generation Group:				
HEDCOR, INC.	31	161	164	113
HEDCOR SIBULAN	165	(0)	125	0
LUZON HYDRO	118	218	93	123
SNAP - MAGAT	962	436	894	258
SNAP - BENGUET	489	(44)	422	33
SOUTHERN PHILS. POWER	34	25	11	9
WESTERN. MINDANAO POWER	135	81	28	30
CEBU PRIVATE POWER CORP.	142	173	41	49
EAST ASIA UTILITIES CORP.	126	107	43	52
THERMA MARINE	405	0	(49)	0
STEAG	238	762	(173)	194
ABOVANT	56	2	41	0
THERMA LUZON	7,951	0	1,447	0
AP RENEWABLES, INC.	7,424	1,007	2,427	1,000
OTHERS	10	40	(12)	56
Sub-Total Power Generation	18,285	2,967	5,502	1,920
Power Distribution Group:				
COTABATO LIGHT & POWER	54	47	22	20
DAVAO LIGHT & POWER	650	697	442	299
VISAYAN ELECTRIC CO.	286	130	106	61
SFELAPCO	38	27	17	14
SUBIC ENERZONE	104	138	31	54
MACTAN ENERZONE	72	52	26	20
BALAMBAN ENERZONE	38	22	10	8
Sub-Total Power Distribution	1,241	1,114	654	477
TOTAL NET INCOME	18,538	3,795	5,824	2,198
NET INCOME TO COMMON	18,538	3,795	5,824	2,198
% increase (decrease)		388%		165%
CORE NET INCOME	18,003	3,967	5,132	2,101
% increase (decrease)		354%		144%
CORE NET INCOME bef Finance Lease Acctg	21,794	3,967	6,415	2,101
% increase (decrease)		449%		205%

Annex B: OPERATING HIGHLIGHTS - GENERATION

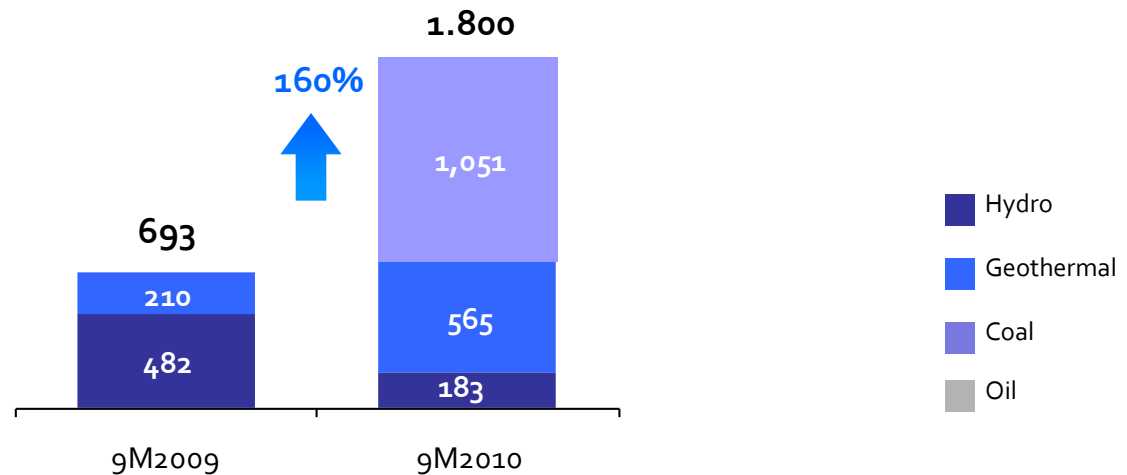
CONTRACTED (CAPACITY)



CONTRACTED (ENERGY)



SPOT MARKET



Thank you



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